

Washington

Tax/Billing
Manatron

QUOTE

②

88PTBMO1

128,203

PRICING SUMMARY**A. One-Time Costs:**

| | PURCHASE PRICE |
|--------------------------------------|-----------------------|
| EQUIPMENT | 26,898.00 |
| APPLICATION SOFTWARE | 69,500.00 |
| THIRD PARTY SOFTWARE | 4,933.00 |
| TRAINING | 35,550.00 |
| OTHER COSTS | 18,220.00 |
| PURCHASE PRICE – Plus freight | \$155,101.00 |

Manatron has Lease and Lease-Purchase Programs that can structure payments to meet your cashflow needs. Site Preparation Consulting, Networking, and Cabling Services are available. Travel costs shall be reimbursed to Manatron as incurred. Washington County is responsible for site preparation.

B. On-Going Costs:

| | ANNUAL FEE |
|---|-------------------|
| FIRST YEAR HARDWARE MAINTENANCE PROGRAM | 420.00* |
| APPLICATION SOFTWARE SUPPORT | 22,320.00 |
| THIRD PARTY SOFTWARE SUPPORT | 7,986.00 |
| TOTAL ON-GOING COSTS | 30,726.00 |

* Hardware includes warranty/maintenance. See each line item for details.

PRICING DETAIL

Price of the hardware listed below is contingent upon the availability of the hardware at the time of purchase.

I. EQUIPMENT

| Description | Qty. | | Annual Service Price |
|--|------|--------------------|----------------------|
| Dell Optiplex 2.8GHz P4 Workstation with 512mb memory, 18.1" flat panel Monitor, 40GB hard drive, NIC, Modem, 48x Max CDRW, 3yr on site warranty | 6 | | * |
| External Modem | 1 | | * |
| Modem Cable | 1 | | * |
| Kingston 64mb memory board for HP Laser Printers | 3 | | * |
| HP LaserJet 8150DN | 2 | | * |
| Warranty uplift HP 8150DN (3yr same day onsite) | 2 | | * |
| HP LaserJet 4200N | 1 | | * |
| Warranty uplift HP 4200N (3yr next day onsite) | 1 | | * |
| HP Duplex option for HP4200N | 1 | | * |
| Metrologic scanner with wedge | 4 | | * |
| SSII Switch 3300 24 port | 1 | | 420.00** |
| Equipment and Maintenance | | \$26,898.00 | \$420.00 |

NOTE: CUSTOMER MAY BE REQUIRED TO PROVIDE ON-SITE ASSISTANCE VIA TELEPHONE FOR REMEDIAL HARDWARE AND/OR SOFTWARE MAINTENANCE.

(*) Has manufacturer warranty only.

(**) Maintenance fee includes onsite maintenance support provided five days a week nine hours a day.

Hardware Maintenance/Warranty

PC hardware includes manufacturer warranty. Depending on hardware requiring repair, additional effort may be necessary to return the system to normal operation, i.e. loading of operating system, programs and data files. If accurate backups are not maintained (which is the responsibility of the Customer) it may be necessary for the client to secure the services of an operating system/hardware technician. These on-site services will be provided on request, and will be billed at Manatron's current daily rate. Current rate is \$1,000 per day, plus travel, meals and expenses.

Use of Hardware

Manatron makes no representations in this proposal that hardware and/or software products proposed will be functional indefinitely. Future resources may be necessary. These can include, but are not limited to additional disk storage, memory or third party/system software upgrades. Hardware and software resources needed are dependent on several factors. As third party/system software and application software are enhanced, new products are added, new versions of the software are released and history retention increases, hardware and software requirements will change. While we believe that we have proposed the resources necessary to allow the system to function for a reasonable time period, we cannot guarantee that additional upgrades or resources will not be needed. Any such upgrades/costs would be the responsibility of the Customer. Manatron makes every effort to advise our clients of possible upgrade requirements in advance of them being necessary.

SYSTEM SPECIFICATIONS

| Server's Components | Minimum Requirements | Recommended Configuration |
|----------------------------|---|--|
| Processor: | -2GHz Intel Xeon | -Dual 2GHz Intel Xeon |
| Memory: | -512MB of RAM Servers not running RDBMS -1024MB of RAM Servers running RDBMS | -1024MB of RAM Servers supporting one application -2048MB of RAM Servers supporting multiple applications |
| Disk Sub System: | -Wide Ultra 2 SCSI Controller -(2) 18GB Wide Ultra2 SCSI Disk Drives (10k RPM) -40X SCSI CD Rom Drive -20/40GB 4mm, DAT Tape Drive or 20/40GB DLT Tape Drive | -Wide Ultra3 RAID Controller(s) -RAID Level 1 Drive (Two 18GB 15k RPM) Operating System and memory swap file -RAID Level 1 Drive (Two 18GB 15k RPM) RDBMS Logs -RAID Level 5 Drive (Three or more 18GB 15k RPM) RDBMS Data and Image Data -40/80 DLT Tape Drive or Library |
| Network: | - 100Mbit PCI bus Ethernet Card - 56K US Robotics Modem (External) | |
| Software: | - Windows 2000 Server - SQL Server 2000 - Veritas Backup Executive v8.5 - PcANYWHERE | - InoculateIT |

System Specifications Continued...

| Workstation Components | Minimum Requirements | Recommended Configuration |
|------------------------|--|---|
| Hardware | <ul style="list-style-type: none"> - 1GHz Pentium III - 256MB of RAM - 17" Monitor (1024x768 resolution) - 4GB Disk Drive - 100Mbit PCI bus Ethernet Card - 24X CD-Rom | <ul style="list-style-type: none"> - 1.8GHz Pentium III - 512MB of RAM - 19" Monitor (1024x768 resolution) - 10GB Disk Drive - 100Mbit PCI bus Ethernet Card - 40X CD-ROM |
| Software | <ul style="list-style-type: none"> - Windows 2000 - PcANYWHERE (one host per office) | <ul style="list-style-type: none"> - Windows 2000 - Snagit, PrintKey, or other equivalent Screen capture utility - Crystal Reports |

| Network Components | Minimum Requirements | Recommended Configuration |
|--------------------|---|---------------------------|
| Network: | <ul style="list-style-type: none"> - Category 5 UTP cable ran to each Ethernet device - 100Mbit Switched Ethernet for all devices | |

Customer is responsible for providing a dedicated phone line.

Specifications are intended for sites that have fewer than 25 users. Please consult with Manatron Database Management Services regarding disk space usage.

Application Specific Specifications

| Application | Minimum Requirements | Recommended Configuration |
|--------------------------------|---|--|
| MVP Tax | Printers - HP 4100N w/additional 64MB - Epson TM-U675P validator (receipting options) Scanner - Metrologic 951 w/keyboard wedge | Printer - HP 8150DN w/additional 64MB |
| Open Windows Financials | Printers - HP4100N w/additional 64MB | Printers - HP8150DN w/additional 64MB |

II. APPLICATION SOFTWARE

| Description | Vendor Code/ Model # | Qty. | Price | Annual Service Price |
|---|-------------------------|------|--------------------|----------------------------|
| MVP Tax | MVP-TAX | 8 | 40,000.00 | 12,000.00 |
| - Property Maintenance | | | | |
| - Billing | | | | |
| - Cashiering/Collections | | | | |
| - Distribution/Settlement | | | | |
| - Delinquency Processing | | | | |
| MVP Tax Inquiry | MVP-TAX | 6 | 6,000.00 | 1,800.00 |
| Open Windows Financials | | | | |
| - OW Treasurer Fund (1 user) | WTR | 1 | 6,000.00 | 2,520.00 |
| - OW Payroll (2 users) | WPR | 1 | 7,500.00 | 3,000.00 |
| - OW Fund (3 users) (Includes banking, receipting, AP, and Ledger) | WGL | 1 | 10,000.00 | 3,000.00 |
| Total Application Software | | | \$69,500.00 | \$22,320.00 |

Application Software Support

The annual fee shown will provide the Customer with support to include software updates, corrections, enhancements, toll-free telephone assistance and remote diagnostic support. As updates become available, they will be provided to the Customer along with instructions for use. Modifications required as a result of legislative change (State or Federal) may also be provided under the Support Agreement. Legislative changes that require a major

rewrite of the system may result in an additional fee that will be shared between all users of the software. The software support fee commences on shipment of the software and continues for an initial period of three years; thereafter, support will automatically renew for one-year periods. The software support fee is subject to annual increases as determined necessary. Application software support does not include training services or troubleshooting regarding hardware or system software.

III. THIRD PARTY SOFTWARE

| Description | Qty. | Price | Annual Service Price |
|--|------|----------------------------|----------------------|
| Microsoft Windows 2000 additional CAL's | 13 | 429.00 | 2,760.00 |
| PCAnywhere V10.5 (host Only) | 2 | 232.00 | Included |
| Uniface Single User | 1 | 575.00 | 201.00 |
| Uniface additional users | 5 | 1,500.00 | 525.00 |
| Microsoft SQL Server 2000 additional CAL's | 13 | 2,197.00 | 3,540.00 |
| Crystal Reports (runtime) | 13 | Included in Application SW | 960.00 |
| Total Third Party Software | | \$4,933.00 | \$7,986.00 |

System Software Support

System software support includes toll-free telephone assistance and remote diagnostic support. All other System software upgrade costs would be the Customer's responsibility.

Manatron On Line Maintenance Service

The software needed to provide remote diagnostic capability is PCAnywhere and is the responsibility of the Customer. With installation of this product, Manatron will be able to provide telephone/computer support. When a workstation operator is having difficulty, a call is placed to Manatron requesting computer hot line assistance. Manatron then returns the call, via the computer, which allows the operator's workstation display to be viewed at Manatron's corporate facilities by the Client Service Representative. The Client Service Representative can then assist the operator with the difficulty, and view the action of the operator at the same time the action is being taken. The only requirement of the Client is that there must be an RJ11 dial-in phone line (no operator interface) and a modem so that Manatron can return the call. The phone line should be within 20 feet of the workstation to be used for remote diagnostic support and MUST be installed prior to hardware installation. Manatron recommends use of a 56K U.S. Robotics fax/modem and PCAnywhere.

IV. TRAINING / IMPLEMENTATION

| Description | Vendor Code/ Model # | No. Of Days | Total Price |
|---------------------------------------|-------------------------|-------------|--------------------|
| MVP Tax Training | TRNG | 20 | 16,000.00 |
| OW Treasurer Fund Accounting Training | TRNG | 5 | 4,250.00 |
| OW Payroll Training | TRNG | 8 | 6,800.00 |
| OW Ledger Training | TRNG | 10 | 8,500.00 |
| Total Training/Implementation | | 43 | \$35,550.00 |

Training

Forty-three days are recommended for training/implementation for the above software. Training is billed in full day increments at the rate in effect at the time of service. Customer responsibilities include provision of a room or space where training can be conducted in an uninterrupted manner. All personnel to be trained should have adequate job coverage to ensure focused training sessions. Up to six hours of training are included in one "full day" of training. Customer is responsible for all travel-related expenses associated with consultation/training/implementation. Manatron recommends one (1) person per PC/terminal.

V. MISCELLANEOUS SERVICES - Plus travel related expenses, if any.

| Description | Price |
|-------------------------------------|--------------------|
| Pre Installation/Configuration | 1,000.00 |
| Equipment Installation/Set Up | 2,145.00 |
| Application Software Installation | 2,000.00 |
| Third Party Software Installation | 1,500.00 |
| Network/Cabling | 3,575.00 |
| Data Transfer | 1,000.00 |
| Conversion | 7,000.00 |
| Total Miscellaneous Services | \$18,220.00 |

Customer is responsible for site preparation.

Payment Terms

The purchase price above is based on the information provided herein. Additional costs would be billed as incurred at the actual expense. Hardware and Third-Party software will be billed upon shipment. Software will be billed as follows: twenty-five percent of the hardware and software would be invoiced on agreement execution, 60% would be invoiced on installation and 15% would be invoiced on acceptance. Hardware maintenance, software support and services would be invoiced on shipment and are subject to annual increases as determined necessary. All invoices are due within 30 days of issue.